



Membership Brochure & Insurance Information

for Organizational Members, Registered Regattas and Individual Members





**2014 Membership Brochure
and
Insurance Information**

For Organizational Members, Registered Regattas,
and Individual Members

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Princeton, NJ 08540**

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*Member: United States Olympic Committee
Federation Internationale des Societes D'Aviron (FISA)*

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Dear USRowing Member and Regatta Organizer:

Thank you for your membership with USRowing. Outlined within this packet are the details of the 2014 USRowing Membership and Insurance Program. During 2013, more than 1,220 organizational and 74,500 individual members joined USRowing. Most organizations are using the umbrella coverage through our relationship with Roehrs and Company Inc., and Philadelphia Insurance.

Insurance is a critical benefit to which every organization and regatta must have access, and to that end, our program for regattas, clubs and individuals extends this year. This brochure outlines the organizational membership tiers.

We thank you for your organizations' and regattas' continued risk management. Philadelphia Insurance continues its online PASS program to help clubs and regattas assess their risk against benchmark standards (found under the Safety tab on our website). This program allows you an opportunity to review where you stand, shows the areas needing support and provides input on how to reduce risk to your members.

The use of USRowing Referees and the Rules of Rowing are a major piece of managing risk at events. In 2012, we added the ability for regattas using other insurers to register their events with USRowing and activate USRowing Referees at their events for a nominal fee. We continue to build this important group of volunteers and encourage your club to recruit referees. It is an important and valuable way to give back to the sport we all love and enjoy. Please contact John Wik for more information on how to become an official.

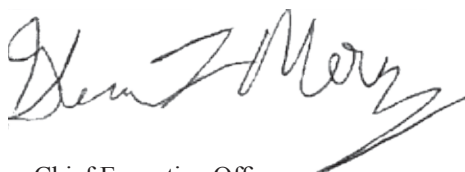
Our commitment to safety continues with the USRowing PFD program aimed at coaches, coxswains and officials. The Mustang discount program provides preferred pricing to our members for float suits and inflatable PFDs. We also continue to provide online access to the safety instruction video and the PASS program, a unique tool for clubs to assess their risks and strengths. Finally, the Kippy Liddle Safety program provides deep discounts on kits that provide your coaching launches with the right items to respond to emergencies.

In 2013, USRowing integrated Basic Membership with the USRowing waiver form at zero cost for individuals to join USRowing and participate in registered events. To date more than 58,000 athletes have joined USRowing under this category. The USRowing waiver portal provides a one-stop opportunity to update your forms and membership. USRowing staff continues to work with regattas and organizations to generate membership and waiver reports.

USRowing considers the privacy of our members, whether full-privileged or basic members, paramount. We maintain member records in our USRowing database, a secure server hosted by a third-party vendor. This roster information is required to ensure continued coverage under the USRowing membership plan. Our privacy policy is posted on the USRowing.org site and includes the assurance that we will not sell or distribute our member data to third parties.

Again, thank you for a successful year and best of luck in your rowing.

Regards,
Glenn Merry



Chief Executive Officer



2014 Organizational Registration and Invoice

January 1, 2014 - December 31, 2014

Please visit our website, www.usrowing.org/join.aspx, to renew your organizational membership or to purchase a membership for the first time. By filling out the application online, you will automatically receive a receipt. Avoiding online registration because you don't have your login codes? Email members@usrowing.org to receive them.

Did you know? Organizational Membership runs the *calendar* year, which means no matter when you purchase your organizational membership, it will expire on December 31, 2014. If you want to use this paper form instead of renewing online, please follow the steps below.

Tier Levels 1-7

Tiers 1-7 are available online at any time

☐ Tier One	\$1,225	1-20 active rower club members
☐ Tier Two	\$1,425	21-75 active rower club members
☐ Tier Three	\$1,725	76-150 active rower club members
☐ Tier Four	\$1,925	151-300 active rower club members
☐ Tier Five	\$2,275	More than 300 active rower club members
☐ Tier Six	\$950	All active club members are current Championship Members
☐ Tier Seven	\$350	Organization already has a liability policy. (Must provide Certificate of Insurance)

Special Tiers

The tiers below are **NOT** available online. Please call 1-800-314-4769 to renew at a tier listed below:

☐ Regatta Pass	\$150	Gives organizational membership to an organization that competes in only one regatta for the year. (Typically for alumni boats looking to race at one event.) This organization can have a maximum of 18 members.
☐ Umbrella	\$350	Parent organization pays tier-level price that covers itself, as well as the members of all the subsidiary clubs. Each sub-club pays \$350 to USRowing and receives full liability coverage, has its own roster and the right to race as its chosen name.
☐ 0 Members	\$550	Organization has zero members rowing under the registered name. Typically created for the purpose of fundraising or hosting a registered regatta.

Step 1 Boathouse/Contact Information

BOATHOUSE INFORMATION

Full Organization Name: _____ Org ID# _____

Boathouse Address, City, State, Zip: _____

Email Address: _____ Phone: _____ Fax: _____

Website: _____ # of Coaches: _____ # of Members: _____

Body of Water: _____ Approx. Cost of Membership: _____

Regattas Hosted: _____

CONTACT INFORMATION

Contact Name (First/Last): _____

Contact Address, City, State, Zip: _____

Contact Phone: _____ Email Address: _____

Step 1 continued...

Types of programs offered (check all that apply)

☐ Learn to Row	☐ Yes	☐ No	☐ Men	☐ Women
☐ Recreation	☐ Yes	☐ No	☐ Men	☐ Women
☐ Junior/Youth	☐ Yes	☐ No	☐ Men	☐ Women
☐ High School	☐ Yes	☐ No	☐ Men	☐ Women
☐ Collegiate	☐ Yes	☐ No	☐ Men	☐ Women
☐ Varsity	☐ Yes	☐ No	☐ Men	☐ Women
☐ Club	☐ Yes	☐ No	☐ Men	☐ Women
☐ Lightweight	☐ Yes	☐ No	☐ Men	☐ Women
☐ Scholarships	☐ Yes	☐ No	☐ Men	☐ Women
☐ Masters	☐ Yes	☐ No	☐ Men	☐ Women
☐ Summer Camp	☐ Yes	☐ No	☐ Men	☐ Women
☐ Minority/At Risk	☐ Yes	☐ No	☐ Men	☐ Women
☐ Adaptive	☐ Yes	☐ No	☐ Men	☐ Women

Step 2 Required Attachments

- A. Submitting a quarterly roster is **no longer required**. Rosters are now kept electronically at <https://rosters.usrowing.org>.
- B. Tier 7 organizations must submit a valid certificate of insurance **LISTING USROWING AS ADDITIONAL INSURED**. If your certificate of insurance is not received or approved within 14 days of your membership renewal, your membership will be suspended, and you will not be permitted to participate in any USRowing-related activities.

Step 3 Payment Information

A check made payable to "USRowing" is included in the amount of \$ _____

Or

☐ Visa ☐ Mastercard ☐ Discover Credit Card # _____ Exp: _____

Name as it appears on the card: _____

I authorize USRowing to charge my dues payment to my credit card in the amount of \$ _____

Signature _____

If this paper application is being submitted to USRowing, please remit payment to the address below. Your organization will not be considered active until payment has been received. Please note that you are able to join or renew your membership online at www.usrowing.org/join.aspx.

Submit application, payment and insurance certificate (if applicable) to:

USRowing
Member Services
2 Wall St.
Princeton, NJ 08540
Fax: 609-924-1578

USRowing Roster/Waiver Portal

Club Administrators

USRowing, in partnership with RegattaCentral, has developed a portal to simplify compliance with two key requirements for USRowing-recognized clubs: submission of club rosters and submission of annual waivers. **USRowing no longer requires club administrators to submit quarterly rosters.** Instead, club administrators and athletes now have the ability to add or update their profile through the Roster/Waiver Portal.

Step 1 <https://rosters.usrowing.org>

First, begin by visiting the *correct* website: <https://rosters.usrowing.org>. While you can still sign your waiver at www.usrowing.org, you will not be presented with the screen images and steps below.

NOTE: there is no “www”



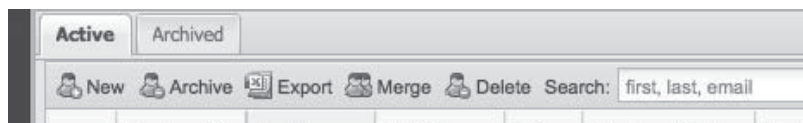
Step 2 Enter your ADMIN code

Note: The athlete code is the first 5 digits of your Admin code

What can you do as “Club Administrator?”

As club administrator, you will have the ability to manage your club roster by:

- Add athlete records
- Edit athlete records
- Archive athlete records
- Merge athlete records
- View membership type
- Confirm waivers have been signed



Step 3 Understanding the Features

New 	Archive 	Export 	Merge 	Delete 
The “New” button allows the club admin to add an athlete to his/her roster.	The “Archive” button allows the club admin to remove athletes who <i>might</i> be returning to row from the active view.	The “Export” button allows the club admin to send the roster to an excel document.	The “Merge” button allows the club admin to combine athletes with duplicate records within the roster.	The “Delete” button allows the club admin to delete an athlete from the roster entirely, but not from USRowing’s database.

FAQ:

Why do some athletes have duplicate records?

There are three ways an athlete can receive more than one USRowing number:

1. An athlete is not currently listed in the roster when the coach creates lineups in RegattaCentral. (This is why it’s important to keep your roster active and up-to-date **before** making lineups).
2. An athlete does not use a previously assigned number (whether because he/she forgot the member number, password, or is having trouble logging in), and creates a new number.
3. The coach/admin enters an incorrect birthday for an athlete, so he/she cannot find that record later.

How do I get rid of duplicate records?

Press and hold the “command” button (Mac) or “control” button (PC) while clicking on all the records you wish to merge, then click the “merge” button at the top.

Where do I get my admin or athlete code?

These codes are emailed to you throughout the year. Please update your organizational profile if you are not receiving these emails or contact members@usrowing.org.

Do I have to enter each athlete into my roster?

Absolutely not - unless you want to. When athletes sign their waiver by following the link and codes provided by you, they will automatically add themselves to the roster.

USRowing Roster/Waiver Portal

Athletes and Parents

To create or build a roster, club administrators have the option of typing the data in manually or having the athletes add themselves to the club roster. This page explains the information needed by the athletes or parents to add themselves to a club's roster.

Step 1 <https://rosters.usrowing.org>

First, begin by visiting the *correct* website: <https://rosters.usrowing.org>. While you can still sign your waiver at www.usrowing.org, you will not be presented with the screen images and steps below.

NOTE: there is no "www"



Step 2 Enter your ATHLETE code

Administrators

Admin Code:

Contact USRowing to obtain your club's Administrator Code

Athletes

Club Code:

Contact your club administrator or secretary for your Club Code.

Step 3 Search

Search for your name with any of the following criteria.

☒ Search by your last name and birth date
☐ Search by your member ID and last name
☐ Search by your member ID and birth date

Last Name:

Birthdate:

Step 4 Select "Paid Membership"

If given an option of member numbers to choose from, ALWAYS select the "paid" or "Championship" membership type.

Member Name	Membership Type	Waiver Signed	Expiration Date	Birth Date
	Paid Membership	Yes	12/31/2016	07/20/
	Waiver Only (Not Paid)	Yes		07/20/

Step 5 Confirm

Once you have selected the appropriate member number from step four, confirm YES, and add yourself to the roster

Add To Club

Are you sure you wish to add member to the club?

Step 6 Sign Waiver/Edit Profile

Once you have selected YES from step five, click the "edit profile" button to confirm your personal information or "sign waiver" if your waiver has not yet been signed.

2013 Waiver Signed: ☒

Membership Type: Paid Membership

Expiration Date: 12/31/2016

Step 7 Update Profile

Once you have clicked on the "edit profile" button from step six, you will have the ability to update all information including emergency contact.

Member Information

First Name:

Last Name:

Birthdate:

Gender:

Race (optional):

Ethnicity (optional):

Upload Photo

Address

Country:

State/Province:

Address 1:

Address 2 (optional):

City:

Zip Code:

Phone and Email

Home Phone:

Work/Mobile Phone:

Email:

Emergency Contacts

Add Contact

By following the steps above, you are automatically adding yourself to your team's roster.

Organizational FAQ

- 1) ***My team/organization is holding a fundraiser that will include individuals that are not part of our club (such as National Learn to Row Day or a Learn to Row event). Are we still covered?***

Yes. Miscellaneous special events and activities that involve groups other than your members (or USRowing members) are included automatically with your membership subject to underwriting review. Please alert USRowing to any events you intend to host that require specific insurance coverage such as liquor, camps, etc. As always, canoe/kayak activities and dragon boats are not covered under your USRowing insurance policy.

- 2) ***Why would my organization need to purchase a \$350 membership with USRowing if our organization already has insurance elsewhere?***

Per the requirements of hosting or attending a registered event, all attending organizations must be current USRowing members. Many regattas are choosing to become registered events with USRowing for the specific event insurance coverage they receive, as well as the promised standard of holding a fair and safe regatta. Lastly, there are many benefits your organization is eligible for as a USRowing organization. Please visit www.usrowing.org/About/MembershipBenefits.aspx to learn more.

- 3) ***Our member organization also operates a canoe facility. Would its operations be covered under USRowing's insurance policy?***

No. The rules of safety regarding canoe and kayak activities differ greatly from those of rowing, and USRowing does not presume to govern those activities. Therefore, the insurance benefits are not designed to cover canoe/kayak activities and operations. If your club has canoe/kayak and/or dragon boat activities, please contact Roehrs & Company at 1-888-467-3557 for a quote for these activities. You also can contact USA Canoe and Kayak at www.usacanoekayak.org to see if a membership in that organization will cover your canoe/kayak activities.

- 4) ***What about other coverage that is not provided for my organization through USRowing?***

Information for directors and officers, automobile, property and rowing equipment insurance is included in this brochure and through the risk management website at www.roehrs-usrowing.com. If your club is responsible for the coverage on the boat-house structure or for a vehicle, you should contact Roehrs & Company, Inc., at 1-888-467-3557 for a competitive quote.

- 5) ***Is the sale of alcohol by our organization covered?***

The SALE of alcohol is not covered, but host liquor liability is included in the coverage and that covers you for fundraisers, banquets, etc., where you may SERVE alcohol as part of the function. If your organization is in the business of selling alcohol, you need to purchase coverage for this risk. Please refer to www.roehrs-usrowing.com for a Liquor Liability application.

- 6) ***Will my member organization be covered if I race in an international event?***

Your USRowing coverage is valid only in the United States, Canada and Puerto Rico. If you are attending an event outside these territories, you will need to contact Roehrs & Company about purchasing foreign liability coverage. Please contact Wendy Pierce at wendypierce@roehrs.com.

- 7) ***Do all my members need to sign an ELECTRONIC waiver?***

While signing a waiver electronically is not required, it is the most effective way to ensure USRowing has a record on file. Keeping paper records at the boathouse is acceptable but discouraged, since USRowing has no accurate way of confirming these members have signed a waiver.

Organizational Benefits

We would like to thank you for your membership and support of the United States Rowing Association. Here is a listing of benefits you will receive as an organizational member. We urge all of our organizations to take advantage of the great and unique benefits we have to offer. You also can visit our website at www.usrowing.org/About/MembershipBenefits.aspx.

- Eligibility to race in more than 200 registered regattas across the country.
- USRowing organization discounts on property, automobile and rowing equipment insurance packages through Roehrs & Company, Inc.
- Online requests for certificates of insurance at www.roehrs-usrowing.com.
- Access to our PASS Program, which is an online loss control program.
- Access to coaching programs and Kris Korzeniowski consultations.
- Our monthly e-newsletter: *USRowing This Month* is our timely and informative e-newsletter that is e-mailed monthly.
- Collegiate programs have access to USRowing's Recruiting Database, where they can view and track pertinent information on potential recruits.
- Free information. Access to more than 600 articles from USRowing's resource library available to your organization at no cost. Whether you need boathouse management tips or fundraising advice, information is available right on the website.
- Free regional listing of USRowing's member organizations with contact information to promote your USRowing registered regatta.
- A toll-free number for membership information: (800) 314-4ROW (4769). Call us Monday through Friday 9 a.m. to 4:30 p.m. EST with your rowing questions and concerns.
- EZ Dock discount on your new dock system.
- Your organization's vote as a voting member in the association.
- Eligibility to participate in the USRowing Club of the Year program.
- Free 2014 Rules of Rowing and USRowing Safety DVD for all NEW member organizations.
- Discounted Mustang Survival PFDs and Flotation Suits.
- Discounted Phillips AED (Automated External Defibrillator).
- Discounted background checks for coaches and volunteers working with youth rowers.
- Kippy Liddle Safety Program. For only \$225, you will receive a Kippy Liddle Kit. The kit includes 11 adult USCG-approved personal flotation devices, a rescue throw bag, a waterproof high-intensity flashlight, an air horn, nine emergency rescue blankets, a telescoping paddle and a first-aid kit.
- Access to discounts from Hilton Hotels and United Airlines.
- Mercury Marine's Motor Rebate Program. If you purchase a new Mercury Marine motor, you may be eligible to receive a rebate. Please contact member services at members@usrowing.org for more details.
- Eligibility to participate in National Learn to Row Day.
- Discounts on name-brand outdoor gear through Promotive.com

Automobile Checklist

Choose your scenario and follow the instructions for ensuring proper coverage

☐ **Borrowing a truck**

I am borrowing my neighbor's vehicle to tow our trailer to a regatta.

The neighbor's personal insurance coverage would be primary, and USRowing auto liability would be secondary (or excess over the owner's coverage.) Unfortunately, you cannot cover this vehicle under your USRowing liability or physical damage coverage.

☐ **Renting a truck**

I am renting a vehicle from our local rental car company.

Your USRowing auto liability coverage would apply. You do not need to notify anyone that you've rented a vehicle. The coverage is *automatic* for liability. Check with your rental company to see if they can offer physical damage coverage for the vehicle. If YES, find out the cost per day and the deductible should you get into an accident. If NO, call Roehrs & Company and request an application for Hired Physical Damage Coverage (or use the form in the back of this brochure). The cost is \$150 for a limit of \$30,000 or \$225 for a limit of \$50,000 for the period of 12/31/2013-12/31/2014. This is your best option if the rental company doesn't offer physical damage coverage or if you rent more than three times per policy period.

☐ **Pulling an owned trailer with a friend's or coach's truck**

I am pulling a club trailer with a friend or coach's truck.

Unfortunately, the friend/coach's insurance would be primary. The USRowing coverage would be excess over the coach's coverage and physical damage coverage is not available for this vehicle. Be sure there is physical damage coverage for your trailer under your equipment policy.

☐ **Pulling a rented trailer with an owned truck**

The club owns a van/truck, and we are pulling a trailer for another club.

The liability coverage would come from your club's automobile policy even if the trailer swayed into the next lane and hit another vehicle. Liability always follows the vehicle pulling the trailer. You should check with the trailer owner to see if they will cover the physical damage coverage on the trailer while you're using it. If they want YOU to fix the trailer should it become damaged, you can get coverage either through your equipment carrier or your auto carrier for temporary use of a trailer. If the trailer owner is going to continue to cover the trailer while you're using it, there is nothing you need to do. Just be sure it's clear who is going to be responsible for the trailer should it become damaged.

☐ **Pulling an owned trailer with a rented truck**

I am pulling a club trailer with a rented truck.

Your USRowing auto liability coverage would apply. You do not need to notify anyone that you've rented a vehicle. The coverage is *automatic* for liability. Check with your rental company to see if they can offer physical damage coverage for the vehicle. If YES, find out the cost per day and the deductible should you get into an accident. If NO, call Roehrs & Company and request an application for Hired Physical Damage Coverage (or use the form in the back of this brochure). The cost is \$150 for a limit of \$30,000 or \$225 for a limit of \$50,000 for the period of 12/31/2013-12/31/2014. This is your best option if the rental company doesn't offer physical damage coverage or if you rent more than three times per policy period.

2014 Registered Regatta Program

All registered regatta participating organizations must be current members of USRowing and must compete under their official USRowing membership name
Register your regatta online at www.usrowing.org.

Registering your regatta with USRowing means that your regatta is officially and nationally recognized as a safe and fair event, meeting the highest standards for American regattas. The 2014 Registered Regatta Program continues to offer regatta organizers unprecedented, “no additional cost” liability and excess medical insurance benefits for the regatta and its participants.

Sanctioning Fee Schedule

• Indoor Regatta (any size)	\$250	<i>All attending orgs must be current organizational members of USRowing. All unaffiliated athletes must be a Basic OR Championship member of USRowing.</i>
• Small Regatta (1-500 participants)	\$350	
• Medium Regatta (501-1,000 participants)	\$750	
• Large Regatta (1,001 - 1,500) participants)	\$1,250	
• Mega Large Regatta (1,501+ participants)	\$1,500	
• Other Insurance	\$100	<i>This option is not available online. Please call 1-800-314-4769.</i>

** Note: Dual and Tri events are covered under your USRowing organizational insurance and do NOT need to be registered. However, all attending organizations must be current USRowing organizational members.*

Requirements

- The host organization must be a current organizational member of USRowing.
- All attending organizations must be current organizational members of USRowing.
- All unaffiliated rowers must have a Championship Membership with USRowing.
- Sanctioning fees must be paid in full one month prior to the event.
- If the regatta is not using RegattaCentral services, a list of anticipated attending crews must be submitted to USRowing.
- The Chief Referee must be fully licensed and have a current Championship Membership.
- Any exceptions or amendments to USRowing rules must be submitted to USRowing.

RegattaCentral Registration Services

RegattaCentral is rowing’s trusted source for regatta and club registration services. It features a scalable and affordable solution which makes it a perfect match for any size regatta or club. It is the go-to website for coaches and rowers looking to discover an upcoming competition, register for a regatta, find results, or plan the next season. Its club management services also make it a snap for your club to process online registrations for learn to row, memberships, youth programs, boat storage, banquets, etc.

RegattaCentral also combines its technology with fantastic customer service. Our full time account managers ensure staff, volunteers, members and coaches receive prompt professional support and our certified bookkeeping staff ensures you receive timely and accurate remittances of your funds.

New for 2014

- Custom Mobile Apps Branded Just For Your Regatta (native apps for both iPhone and Android)
- Simplified Waiver Portal
- Mobile-optimized Control Commission Portal
- New and Improved Club Management Reports and Tools

As clients of RegattaCentral, USRowing’s national office has been able to cut its paperwork and the time spent on the registration and management of each of our national championship regattas by more than 75%, which saves more than the cost of the services itself. As members of USRowing, you can realize an additional discount to these savings.

USRowing registered regattas and clubs are eligible for special discounts on RegattaCentral services. Additional discounts are available for large regattas and organizations which host multiple regattas.

Visit www.regattacentral.com, email support@regattacentral.com, or call (614) 360-2922 for more information.

2014 Registered Regatta Program

1) ***If I choose to use different event insurance other than USRowing insurance, how can I still use USRowing referees?***

If you prefer to use different insurance coverage for your registered regatta, you may do so with the option to register your regatta for \$100. With this option, you may register your event while still getting access to USRowing referees. Be sure to fill out the registered regatta application listed on page 13 if you anticipate using outside insurance.

2) ***What if we would like to purchase additional coverage for our registered regatta or our registered regatta committee?***

Contact Roehrs & Company Inc., at 1-888-467-3557. Also, you can refer to the directors and officers, crime insurance, hired/non-owned auto physical damage and rowing equipment coverage sections of this brochures on pages 20-23.

3) ***If we are running a non-registered regatta, can we still purchase the USRowing coverage?***

The coverage is only for USRowing registered regattas. It is not available to non-registered regattas, as USRowing cannot sanction or “vouch for” the safety at those events.

4) ***What if our organization is hosting a dual or tri-meet regatta? Do we need to register the event?***

If the organizations involved with the dual or tri-meet regatta are current member organizations, there is no need to register the regatta. The activities will be covered under your club’s insurance policy.

5) ***Why did USRowing opt for \$1,000,000 primary and \$1,000,000 excess coverage per incident for registered regattas? Isn’t \$1,000,000 sufficient?***

Many registered regattas must carry \$2,000,000 per occurrence coverage due to the requirements of their host regions or other constraints. For example, some cities or municipalities require a \$2,000,000 per occurrence limit. Some regattas may have other affiliations through which they can access this additional coverage at no cost. However, for the majority of regattas, the cost of obtaining the additional \$1,000,000 is quite high compared to the cost to USRowing to provide it as a registered regatta benefit

6) ***Is the sale of alcohol at our registered regatta covered?***

No. The SALE of alcohol is not covered under insurance. However, Host Liquor Liability is included in the coverage, and that covers you for fundraisers, banquets, etc., where you may serve alcohol as part of the function. If your organization is in the business of selling alcohol, you need to purchase coverage for this risk. Please refer to www.roehrs-usrowing.com for a Liquor Liability application.

7) ***Does the insurance provide coverage for our registered regatta committee?***

Yes. If the committee qualifies as a registered regatta committee or member organization in good standing with USRowing, the policy provides liability coverage for their activities related to the organization and operation of the registered regatta. These include planning meetings, banquets, event set-up, regatta operations, event tear-down, and award banquets. A directors and officers policy may be purchased separately if you need or want that type of coverage. (See pages 21 and 22.)

8) ***What about registered regatta competitors? Are they covered during registered regatta events?***

Yes, if the regatta meets the requirements for registered regatta designation by USRowing and all release of liability forms have been signed electronically, or verified, then all rowers, coxswains, coaches, referees, club members and USRowing individual members receive liability and excess accident medical benefits (subject to terms and exclusions) for covered event activities. Volunteers (while acting on your behalf) and other individuals approved as participants also receive liability coverage (subject to terms and exclusions) for approved activities.

9) ***Can our additional insureds be added? At what cost?***

Yes. You can request a certificate of insurance by visiting www.roehrs-usrowing.com and click on “Request a Certificate,” or you can email Wendy Pierce at wendypierce@roehrs.com. There is no charge for requesting an additional insured certificate.

2014 USRowing Registered Regatta Application

Register you regatta online at www.usrowing.org/DomesticRowing/RegisteredRegattas.aspx.

Regatta Organizers

Name of Regatta: _____

Dates: _____ Member Organization ID # _____

Member Organization Name: _____

Which online registration are you using: ☐ RegattaCentral ☐ Other ☐ None

If you are not using RegattaCentral, please submit a list of all anticipated attending teams to members@usrowing.org.

Regatta Director: _____ Phone Number: _____

Website: _____ Email Address: _____

Mailing Address: _____

Body of Water: _____ Entry Deadline: _____

Number of Competitors: _____ Race Distance: _____ Registration Fee: _____

Type of Race: ☐ Sprint ☐ Head ☐ Open Water ☐ Other

Competitor Categories: ☐ College ☐ Junior ☐ Master ☐ Adaptive ☐ Other

Chief Referee: _____ Chief Referee Email: _____

Has the Chief Referee been officially notified? ☐ Yes ☐ No

Number of Launches: _____ Referee _____ Safety/Rescue _____ Course Patrol _____

Will the body of water be closed to other boat traffic during competition? ☐ Yes ☐ No

If not, how will traffic be controlled? _____

Method for obtaining weather updates? _____

Are any rule exceptions or amendments being requested for this event? ☐ Yes ☐ No

If "Yes," please list exceptions: _____

Do you have a Hold Harmless or Indemnification Contract with an individual or entity for this event? Are you agreeing to add another party as an additional insured such as a park, recreation center, or public entity?

☐ Yes ☐ No (If yes, please attach a copy of the contract(s).)

Please request Additional Insureds online at www.roehrs-usrowing.com and click on "Request a Certificate," or send an email to Wendy Pierce at wendypierce@roehrs.com.

Oh behalf of the organizing committee, I have read and understand all the conditions and requirements for hosting a registered regatta. These requirements will be met.

Signature: _____ Date _____

Method of Payment:

Visa ☐ Mastercard ☐ Discover ☐ Check # _____

Credit Card # _____ Exp Date: _____

Please email this application to members@usrowing.org or fax to 609-924-1578.

REMINDER: IF YOU ARE NOT USING ONLINE REGISTRATION TO MANAGE YOUR REGATTA, PLEASE PROVIDE A TENTATIVE LIST OF COMPETING ORGANIZATIONS ALONG WITH THIS APPLICATION.

2014 USRowing Registered Regatta Application

And agreement for regattas using other insurance (\$100)

This option **cannot** be renewed online.

Name of Regatta: _____

Dates: _____ Member Organization ID # _____

Member Organization Name: _____

Which online registration are you using: ☐ RegattaCentral ☐ Other ☐ None

If you are not using RegattaCentral, please submit a list of all anticipated attending teams to members@usrowing.org.

Regatta Director: _____ Phone Number: _____

Website: _____ Email Address: _____

Mailing Address: _____

Body of Water: _____ Entry Deadline: _____

Number of Competitors: _____ Race Distance: _____ Registration Fee: _____

Type of Race: ☐ Sprint ☐ Head ☐ Open Water ☐ Other

Competitor Categories: ☐ College ☐ Junior ☐ Master ☐ Adaptive ☐ Other

Chief Referee: _____ Chief Referee Email: _____

Has the Chief Referee been officially notified? ☐ Yes ☐ No

Number of Launches: _____ Referee _____ Safety/Rescue _____ Course Patrol _____

Will the body of water be closed to other boat traffic during competition? ☐ Yes ☐ No

If not, how will traffic be controlled? _____

Method for obtaining weather updates? _____

Are any rule exceptions or amendments being requested for this event? ☐ Yes ☐ No

If "Yes," please list exceptions: _____

You agree that you are registering this regatta and using liability outside of the general liability policy offered by USRowing. Access to USRowing referees is a primary benefit to registering your event at the \$100 level.

For regattas wishing to use outside insurance for registered events and to cover the liability of USRowing Referees and USRowing as additional insureds under your liability policy:

☐ My organization agrees to contact my insurer to name USRowing and USRowing licensed referees and officials as additional insureds for any events being covered under my policy. My Insurer will send a certificate of insurance to USRowing upon my request.

☐ My organization wishes to have USRowing's policy cover the USRowing licensed referees and officials. This does not extend liability coverage to the event as a whole.

Signature: _____ Date: _____

Method of Payment:

☐ Visa ☐ Mastercard ☐ Discover ☐ Check # _____

Credit Card # _____ Exp Date: _____

Please email this application to members@usrowing.org or fax to 609-924-1578.

USRowing Individual Membership

Championship, Basic, International, and Outreach

Individual Membership

Championship Membership -- \$65/year (27 and older), \$45/year (26 and under)

Championship Membership in USRowing includes many benefits such as the ability to participate in all USRowing-hosted events, insurance benefits, discounts and access to members-only content including the resource library. Championship Membership is necessary to race at USRowing-hosted events such as Youth National Championships, Club National Championships, Masters National Championships, etc. Membership is valid for one year from the month you renewed or joined.

Basic Membership -- FREE

Basic Membership, which is free, has replaced the waiver-only profile. Becoming a Basic Member allows you to sign a waiver, or release of liability, permits you to participate in any registered regatta across the United States except for USRowing-hosted events and gives you access to USRowing's monthly e-newsletter. You must become a Basic Member and sign your waiver prior to your first race (including indoor events). Your waiver is valid until December 31 of the current year.

Visit www.usrowing.org/About/MembershipBenefits.aspx to see a full list of Basic Membership benefits.

International Membership -- \$75

International membership is for those who *live and row outside the United States*. Individuals whose permanent address is outside the U.S., but row for a U.S. organization, do **not** have to purchase an International Membership. *Note: When competing at a USRowing-hosted event, any individual or member of a club not located in the U.S., will only need a BASIC membership, so long as he/she is a member of his/her country's national governing body of rowing.*

Outreach Membership -- \$10

USRowing offers high school athletes who demonstrate economic need the opportunity to become USRowing Championship Members at the reduced fee of \$10 per year. To qualify, athletes should meet one of the following criteria:

- Enrolled in the Federal Food Stamp Program
- Entered in a National School Free Lunch Program
- Meet Federal Poverty Guidelines

Applications may be submitted on behalf of qualified individuals directly to USRowing by their member organization with this form. The Rowing Outreach Membership cannot be purchased online or submitted individually at this time. You can find more about the outreach program by visiting www.usrowing.org/DomesticRowing/AmericaRows/OutreachMembership.aspx.

Join/Renew

Becoming a member of USRowing or renewing your existing membership is easily achieved online. By visiting www.usrowing.org/join.aspx, you are able to join or renew as either a Championship or Basic member. You will need your USRowing member number and password. If you have forgotten your member number, you can use the member number lookup link found here, www.usrowing.org/join/MemNumUserLookup.aspx. If you have forgotten your password, use the password reset button found below the login ID fields.

FAQ

I am a current Championship Member of USRowing racing outside of the United States. Does my liability coverage apply?

Your USRowing coverage applies in the United States, Canada and Puerto Rico. If you are traveling outside of those territories and are in need foreign liability coverage, please contact Wendy Pierce at wendypierce@roehrs.com or 1-888-467-3557. USRowing member organizations traveling outside of the United States can receive liability coverage for a premium of \$400 per trip.

Can I renew my Basic Membership (formerly waiver-only profile) number?

Yes. You are now able to renew an expired Basic and Championship membership online at any time.

FAQ Continued...

What if I have multiple member numbers associated with my name? Which do I renew?

You may have multiple numbers associated with your name. If you are unsure which number to renew, check with your coach to see which number he or she has stored in your profile with RegattaCentral. If he or she doesn't use RegattaCentral, you can renew whichever Basic Membership number you choose. Please note: If you have a Championship Membership number, you should sign your waiver under that number and NOT obtain a new Basic Membership number.

Can I update my profile on the USRowing website or do I need to contact USRowing?

You have the ability to update your profile online at: www.usrowing.org/join.aspx.

What are the benefits of being an individual member?

A list of benefits for both Championship Membership and Basic Membership can be found at: www.usrowing.org/About/MembershipBenefits.aspx.

What's the difference between a Championship Membership and a Basic Membership number?

A Championship Membership is a membership you purchase, which provides you eligibility to receive numerous member benefits including the ability to participate in all USRowing-hosted events, USRowing conventions, and other USRowing-owned regional events. Basic Membership, which is free, has replaced the waiver-only profile. Free Basic Membership allows you to sign an online waiver, gives you access to USRowing's monthly e-newsletter, and compete at all registered regattas. The entire list of benefits for both types of membership can be found at: www.usrowing.org/About/MembershipBenefits.aspx.

Do I have to be a member of USRowing to row in any regatta in the U.S.?

USRowing's free Basic Membership (formerly the waiver-only profile) allows you to race as part of a member organization at any registered regatta. If you are racing unaffiliated at a registered regatta, all members of the boat must be Championship Members of USRowing. The only regattas that require Championship Membership for all individuals are events that are hosted by USRowing. A list of those events can be found at www.usrowing.org/Events.aspx.

Can I cancel my membership if I am no longer rowing?

While your membership can be canceled at any time, we will only refund money within the first 30 days of purchase, provided that you have not raced at any regattas under that member number.

Can I renew my old member number if significant time has elapsed between renewals?

Yes. We do not discard old numbers, even if there has been several years between active membership. If you would like to renew an old number, visit: www.usrowing.org/join/MemNumUserLookup.aspx. If you have problems, please call 1-800-314-4769, and we will assist you in resurrecting your old number.

Do I have to obtain a Basic Membership number in addition to my Championship Membership?

No. Please use your Championship Membership number to sign your waiver.

When should I renew my individual membership?

Championship Membership expires one year from when you joined or renewed. For example, if you joined in March of 2012, your membership will expire in March of 2013. However, if you forget to renew that month, you can pick up and renew at any time. While Basic Membership is free, it is set up on the calendar year. You will need to "renew" by signing your waiver each year. It is recommended that you do so as soon as possible in the calendar year to take advantage of all the benefits.

USRowing requires an individual membership, but I have an organizational membership. Does that count as the same thing?

No. If you are rowing at an USRowing-hosted event, you are required to have a Championship Membership. A list of those events can be found at www.usrowing.org/Events.aspx. If you are rowing at a USRowing registered regatta, you need to have a free USRowing Basic Membership to participate. However, if you are rowing at a hosted event as "Unaffiliated," you must have a Championship Membership.

USRowing Individual Membership

Championship and Basic

Individual Membership Benefits

Basic Membership – FREE!

- Online electronic registration and release form (waiver). No need to file waivers at each registered regatta, as USRowing's national office will manage your waiver for you.
- Ability to row in all registered regattas. Rowers must be Championship Members to be eligible to participate at USRowing-hosted events.
- Access to USRowing's new recruiting database, which will allow junior rowers a "one-stop shop" opportunity to provide pertinent information to college and university rowing programs and provide junior rowers and parents a resource to research collegiate programs to help find the best fit for their future rowing endeavors.
- Our monthly e-newsletter: *USRowing This Month* is our timely and informative e-newsletter that is e-mailed every month.
- Sport liability coverage.
- Access to an Accident Insurance Benefit and Major Medical/Health Insurance Program through Nicholas Hill Benefit Group.

Championship Membership – \$65 for 27 and over, \$45 for 26 and under

- All the benefits of Basic Membership.
- Excess accident medical coverage.
- Eligibility to participate in all USRowing-hosted events, USRowing conventions, and other USRowing-owned regional events.
- Annual Yearbook.
- Eligibility to participate in our Coaching Education program.
- Eligibility to participate in National Team Testing.
- Access to USRowing's members-only content on www.usrowing.org.
- Individual members-only discounts on shell and rowing equipment insurance through Roehrs & Company, Inc.
- Complete access to USRowing's resource library.
- A toll-free number for membership support services: (800) 314-4ROW (4769). Call us Monday through Friday 9 a.m. to 4:30 p.m. EST with your rowing questions and concerns.
- Assistance in locating rowing clubs across the nation.
- Discounted Mustang Survival PFDs and Flotation Suits.
- Discounted outdoor gear from Promotive.com.
- Access to discounts from USRowing Merchandise, Avis Rent-A-Car, Hilton Hotels, United Airlines, Craftsbury Sculling Center, Rubini Jewelers, The Art of Rowing, The Sock Guy and Rudy Project.



Row On Recruiting Database

Recruiting database for junior athletes

For the Collegiate Organizations

Row On is USRowing's new recruiting and college search resource where high school athletes can find information on colleges with rowing programs and create profiles that colleges can see and search.

As a collegiate program, Row On offers you the chance to upload and maintain your program's profile, search high school athletes that have uploaded a profile both individually and through queries, and allows you to track potential recruits that you may be interested in contacting. We have populated all collegiate profiles with the information you provided us in the preliminary questionnaire. Please log in now to check your information, make any updates or additions and to get started recruiting.

In order to access Row On, you will need your recruiting username and password (**not your organizational id**). This username and password has been emailed to the organization's contact on file at USRowing. If you have misplaced this information, email members@usrowing.org to request a login reset

▼ School Information

School name	
"Sortable" name	
Opt out of USRowing recruiting	☐
Address 1	
Address 2	
City	
State	-select-
Zip Code	
Accepted Test Scores	☐ SAT ☐ ACT
Distance from boathouse to campus (distance in miles)	
# of Undergraduates enrolled	0
Student Faculty Ratio	: 1
Min. Academic Requirements	
GPA, Average	A=4.0
ACT, Average	Composite (1-36)
SAT, Average	Math + Verbal (400-1600)
Academic Calendar	-select-
Admissions Website	
Admissions Office Phone	
Admissions Office Email	
Fall Admissions Deadline	
Early Fall Admission	☐
Institution Type	

Updating School Information

Upon logging in, you will be prompted to fill in information about the school, as well as the types of programs offered. Typically, even if the program is split, for example, varsity women, and men's club, with different coaches for each, the *school* information remains the same. Any program operating from one school can fill out this information as it will be the same.

Updating Program Information

Once the school information has been entered, choose the appropriate program you coach. For organizations with multiple programs and multiple coaches, there is still only one login ID and password. Please share among all programs, even if you typically have no affiliation with each other.

Save Changes Cancel Changes

▼ Men's Rowing

Program Information

Publish this Athletic Program ☐

Conference

Division

Club ☐

Varsity ☐

of Scholarships offered

Team Average GPA

Program Website

Facebook ID

Twitter ID

Coach Contact

First Name

Last Name

Address 1

Address 2

City

State

ZIP Code

Phone

Row On Recruiting Database

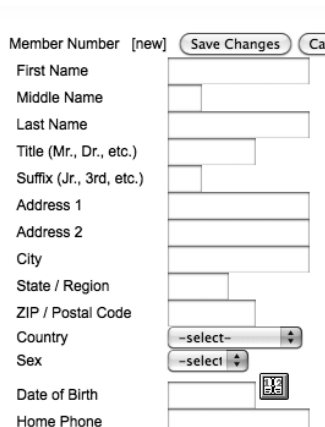
Recruiting database for junior athletes

For Junior Athletes

Row On, the new recruiting and college search resource from USRowing, is where high school athletes can find information on colleges with rowing programs and create profiles that colleges can see and search for free!

In your recruiting profile, you can provide all your pertinent information such as erg scores, test scores, scholastic achievements and rowing achievements; indicate your collegiate interests; and even list schools that you are interested in, which will be searchable by those programs.

The collegiate profiles will provide you with information on both the rowing program and the school itself, including recruiting contacts, division, club or varsity, scholarship availability, admissions information, etc.



Member Number [new] Save Changes Ca

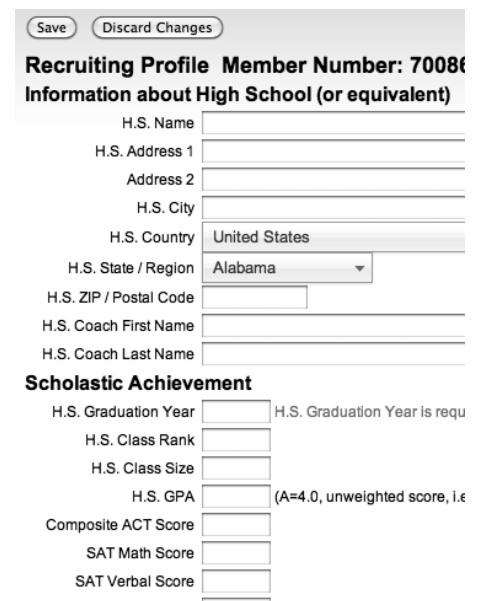
First Name
Middle Name
Last Name
Title (Mr., Dr., etc.)
Suffix (Jr., 3rd, etc.)
Address 1
Address 2
City
State / Region
ZIP / Postal Code
Country
Sex
Date of Birth
Home Phone

USROWING profile

Step 1 - Be sure your USRowing profile is up to date. Log in as either a Basic or Championship member and "update your profile." Your name, address, and affiliation will auto-fill into your Recruiting Profile.

Row On Profile

Step 2 - Your Row On profile is what recruiters will see about you. Enter your high school information, rowing stats and scholastic achievements.



Save Discard Changes

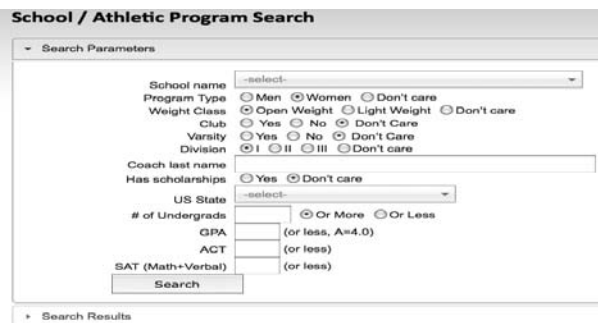
Recruiting Profile Member Number: 70086

Information about High School (or equivalent)

H.S. Name
H.S. Address 1
Address 2
H.S. City
H.S. Country United States
H.S. State / Region Alabama
H.S. ZIP / Postal Code
H.S. Coach First Name
H.S. Coach Last Name

Scholastic Achievement

H.S. Graduation Year H.S. Graduation Year is requ
H.S. Class Rank
H.S. Class Size
H.S. GPA (A=4.0, unweighted score, i.e
Composite ACT Score
SAT Math Score
SAT Verbal Score



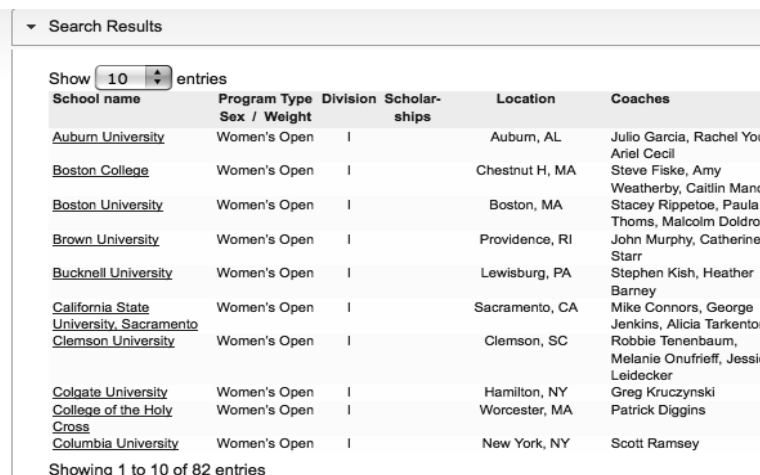
School / Athletic Program Search

Search Parameters

School name
Program Type
Weight Class
Club
Varsity
Division
Coach last name
Has scholarships
US State
of Undergrads
GPA
ACT
SAT (Math+Verbal)
Search

Search Criteria

Step 3 - Search for schools based on set criteria such as men, women, DI, DII, DIII, lightweight, scholarships and more. Or leave all fields blank to view schools that offer collegiate rowing in the United States.



School name	Program Type	Sex / Weight	Division	Scholarships	Location	Coaches
Auburn University	Women's Open	I			Auburn, AL	Julio Garcia, Rachel You
Boston College	Women's Open	I			Chestnut H, MA	Ariel Cecil
Boston University	Women's Open	I			Boston, MA	Steve Fiske, Amy
Brown University	Women's Open	I			Providence, RI	Weatherby, Caitlin Manc
Bucknell University	Women's Open	I			Lewisburg, PA	Stacey Rippetoe, Paula
California State University, Sacramento	Women's Open	I			Sacramento, CA	Thoms, Malcolm Doldron
Clemson University	Women's Open	I			Clemson, SC	John Murphy, Catherine
Colgate University	Women's Open	I			Hamilton, NY	Starr
College of the Holy Cross	Women's Open	I			Worcester, MA	Stephen Kish, Heather
Columbia University	Women's Open	I			New York, NY	Barney

Showing 1 to 10 of 82 entries

View Results

Step 4 - View the populated list of collegiate schools based on your criteria. At any point, you can modify your search results to refine your results. Click on the school name to learn more about each school.

2014 USRowing Insurance Program

The limits and benefits outlined below apply to all membership categories. In other words, whether you are an organizational member, a registered regatta, or a Championship Member of USRowing, you are covered by the same insurance program. Please visit www.roehrs-usrowing.com for an online description of USRowing coverage, certificate requests and other insurance information.

General and Excess Liability Limit Summary (limits are combined for illustration purposes):

• Limit of Liability per Occurrence	\$2,000,000	(Limit per incident)
• Policy Aggregate per Location	\$6,000,000	(Limit per year)
• Products/Completed Operations Aggregate	\$3,000,000	
• Personal and Advertising Injury	\$2,000,000	
• Sexual Abuse & Molestation/Occurrence	\$2,000,000	
• Sexual Abuse and Aggregate	\$3,000,000	
• Errors & Omissions Coverage for Coaches	\$1,000,000	
• Participant Legal Liability	Included	
• Fire Legal Liability	\$ 300,000	
• Medical Payments (non-participants)	\$ 5,000	(Or volunteers)
• Deductible	\$ 0	
• Hired/Non-Owned Auto Liability	\$1,000,000	

Excess Accident Medical Limit Summary

• Excess Accident Medical/Dental Expense	\$ 25,000
• Accidental Death Benefit	\$ 15,000
• Accidental Dismemberment Benefit	\$ 50,000
• Disappearing Deductible Per Claim	\$ 250

* The disappearing deductible feature means that when any amount up to the \$250 deductible is paid toward a claim, whether it is paid by a primary policy or by the claimant, the deductible will be reduced by that amount.

• Policy Benefit Period	52 Weeks - Coverage applies from date of injury
-------------------------	---

Highlights of the 2014 USRowing Liability Plan

- Includes participant legal liability coverage
- No exclusion for "Player vs. Player" claims
- Includes host liquor liability coverage
- Learn to Row days are automatically covered

Coverage is provided for the legal entity of your organization and participant legal liability for your registered members as a benefit of membership with USRowing. Your application must include an accurate online roster. USRowing has the right to audit all rosters.

Organizations must make sure all members have signed their online waivers (see pages 5-6 for more information).

Sanctioned or approved rowing and rowing-related activities include scheduled practices, try-outs, competitions, event set-up, tear-down, meetings, banquets, ancillary events, and non-hazardous fundraisers. Clubs should have procedures in place to track unescorted boats.

Organizational Member Optional Coverages

- Hired/Non-Owned Automobile Physical Damage - page 20
- D&O Liability - page 21-22
- Crime Insurance - page 21-22
- Equipment Insurance - page 23

Optional Hired/Non-Owned Auto Physical Damage Coverage

Please send the completed application to Roehrs & Company if you wish to purchase the Hired Physical Damage coverage. Coverage can generally be bound the same day, and you can receive proof of coverage rather quickly.

Please note, this coverage does not renew from year to year, so you will have to complete this application for each year you wish coverage to remain in force.

Hired/Non-Owned Auto Physical Damage Enrollment Form

Organization Name: _____

Contact Name (Person to receive mailings): _____

Mailing Street Address: _____

City, State, Zip: _____

Email: _____ Website: _____

Contact Phone # _____

Signature: _____

There are two limits available:

☐ \$50,000 for \$225 per year (there may be \$2 tax)

☐ \$30,000 for \$150 per year (there may be \$2 tax)

Premiums cannot be pro-rated.

Our USRowing organization would like to purchase the Hired/Non-Owned Auto Physical Damage policy. We would like to purchase a limit of _____ and understand the deductibles to be \$100 per comprehensive and \$1,000 collision.



Roehrs & Company Inc.

736 Springdale Drive
Exton, PA 19341

Fax this form to 610-363-5231.
Scan and email to wendypierce@roehrs.com.
Call us with any questions at 1-888-467-3557.



Directors and Officers (D&O) Liability for Not-for-Profit Rowing Organizations

Directors and Officers coverage provides protection for lawsuits against the directors and officers of not-for-profit rowing organizations, as well as their volunteers, for actual or alleged wrongful acts and errors and omissions. The policy provides protection for individuals or officials in their collective capacity as officers of the organization. The policy also provides coverage for suits brought against the entity itself.

Policy Limit	\$1,000,000 or \$2,000,000
Total Payments	\$1,000,000 or \$2,000,000
Deductible	\$1,000

Examples of claims covered by this policy: lawsuits seeking damages for discrimination, wrongful suspension of players, acts beyond the authority of the organization, wrongful dismissal of coaches or failure to provide adequate insurance to players.

This plan does not provide coverage for lawsuits involving bodily injury or property damage. These types of claims can be covered under the General Liability Policy.

Please note: This coverage is written on a "claims made basis." All claims under this policy must be reported to the insurance company within the policy term.

If your organization is a for-profit entity, you are not eligible for coverage under this program. Please contact Roehrs & Company Inc., at 888-467-3557 for the appropriate Directors and Officers Liability application.

Insurance Company Underwriters

The D&O policy and Crime policy are underwritten by Philadelphia Insurance Company, which is rated "A+" (Superior) by A.M. Best's Rating Service.



Crime Insurance

This plan provides protection for rowing organizations against the financial loss caused by the dishonest disappearance of money, securities, or negotiable instruments. This Crime Insurance Plan includes coverage for loss by theft or forgery by an officer or volunteer.

Employee Theft Coverage:	\$25,000 per loss
On-Premises Coverage:	\$10,000 per loss
Off-Premises Coverage:	\$10,000 per loss
Depositor's Forgery:	\$10,000 per loss
Deductible:	\$250 per claim

Examples of covered losses under this plan are the loss or dishonest disappearance of: monies or securities in the league treasury, moneys collected from fundraising activities or monies set aside for the purchase of uniforms and equipment.

Limit and Premium Options

Option A	\$1,000,000 D&O Liability Limit	\$380
Option B	\$2,000,000 D&O Liability Limit	\$770
Option C	Crime Insurance	\$175
Option D	D&O Liability \$1,000,000 Limit and Crime Insurance	\$510
Option E	D&O Liability \$2,000,000 Limit and Crime Insurance	\$895

Eligible for D&O policies: all member organizations and regatta committees of USRowing that are filed as non-profit organizations or that operate as non-profit organizations. Any organization that operates as a for-profit organization or that is filed as a for-profit entity must submit to full underwriting review.

Roehrs is licensed in all 50 states. The California Department of Insurance requires that we post our California license number in this brochure. The license number is: 0F51701.

Directors & Officers Liability and Crime Insurance for Rowing Orgs

Complete this application and return to Roehrs & Company, Inc.

You do not need to send money. You will be billed by Philadelphia Insurance Company.

If you have purchased this insurance in the past, please call Wendy Pierce at Roehrs & Company at 610-363-7999 to determine if this application needs to be completed or if the policy will renew automatically.

D&O Liability and Crime Insurance for Rowing Organizations Form

Rowing Club or Association Name: _____

Contact Name: _____ Title: _____

Address: _____

City: _____ State: _____ Zip: _____

Phone: _____ Fax: _____

Email: _____

Nature of Operations: _____

Organization must be Not-for-Profit

* For-profit entities are not eligible for this plan. Please contact Roehrs & Company Inc., for the appropriate application if you are a For-Profit organization

Please list: _____ # of Employees _____ # of Members _____ # of Board Members _____ # of Volunteers

Estimated Annual Revenues/Donations: \$ _____

Please check the plans you are purchasing:

- | | | |
|------------------------------------|---|-------|
| ☐ Option A: | \$1,000,000 Directors & Officers Liability Limit | \$380 |
| ☐ Option B: | \$2,000,000 Directors & Officers Liability Limit | \$770 |
| ☐ Option C: | \$25,000 Crime Insurance | \$175 |
| ☐ Option D: | \$1,000,000 D&O Liability Limit and Crime Insurance | \$510 |
| ☐ Option E: | \$2,000,000 D&O Liability Limit and Crime Insurance | \$895 |

This section must be completed

Prior Acts Exclusion: No person purposed for this coverage is aware of facts or circumstances which he or she has reason to suppose might give rise to a future claim, with the exception of (choose one):

☐ None (No known circumstances to report)

☐ Describe circumstance here: _____

It is agreed that if such facts or circumstances exist, whether or not disclosed, any claim arising from such facts or circumstances is excluded from this proposed coverage.

Verification: By signing this enrollment form, I hereby verify that all information provided is true and correct.

Signature of Organization Officer: _____ Date: _____

Send this form to:

Roehrs & Company Inc., 736 Springdale Drive, Exton, PA 19341 or Fax 610-363-5231 or email wendypierce@roehrs.com

Rowing Equipment Insurance Application

Worldwide coverage is written on an "all risks" form for direct physical loss and/or damage to your equipment. Various deductible options and additional coverage options are available.

Effective Date of Coverage: _____
 Legal Name of Rowing Organization(s): _____
 Contact Name: _____
 Street Address: _____
 City, State, Zip: _____
 Business or Cell Phone Number: _____ Fax Number: _____
 Email Address: _____
 Location Where Equipment is Stored: _____

Total Value of Equipment
 (Please attach a list including year, make, model, serial number and replacement cost new of each item):

Year	Make	Model	Replacement Cost
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**Please list additional equipment on back if needed*

Loss Payees to whom you are contractually obligated (please note items on equipment list being financed):

Desired Deductible: ☐ \$250 per occurrence ☐ \$500 per occurrence ☐ \$1,000 per occurrence

Available Additional Coverages

- | | |
|--|--|
| ☐ Unscheduled equipment for limit of \$10,000 for an additional premium of \$100 (\$5,000 granted automatically.) | ☐ Coverage for international STEAMSHIP shipments and return for policy limits for an additional premium of \$1,000. |
| ☐ Coverage for equipment leased, rented, or borrowed TO others (\$50,000 granted automatically.)* | ☐ Coverage for equipment leased, rented, or borrowed FROM others (\$50,000 granted automatically.) |

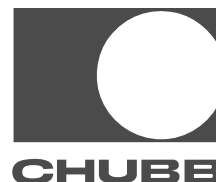
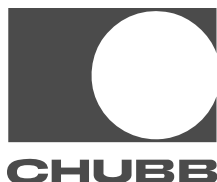
Limit	Additional Premium
\$100,000	\$250
\$150,000	\$500
\$200,000	\$750
\$250,000	\$1,000

Limit	Additional Premium
\$100,000	\$250
\$150,000	\$500
\$200,000	\$750
\$250,000	\$1,000

**You must request proof of insurance from clubs who are using the equipment*

Please complete application and return with a list of your equipment to:
 Roehrs & Company, Inc. Attn: Wendy Pierce, P.O. Box 100, Exton, PA 19341
 Phone: 610-363-7999 Fax: 610-363-5231, Email: wendypierce@roehrs.com

Coverage is Underwritten by the Chubb Group of Insurance Companies.



Safety Equipment and Gear

USRowing offers a variety of discounts on safety equipment and gear as a member benefit. To order any of the equipment listed below, visit www.usrowing.org/Safety.aspx.

Kippy Liddle Kit - \$225

- (11) Type II PFD
- (9) Emergency Blankets
- (1) Waterproof, High Intensity Flashlight
- (1) Waterproof First Aid Kit
- (1) Air Horn
- (1) Telescoping Paddle
- (1) Safety Throw
- (1) USRowing Carry Bag



Mustang PFD - \$195 MD 3183

- 1F auto hydrostatic inflator
- 5-year maintenance-free inflator unless inflated
- Provides 35lbs of buoyancy when inflated
- Cylinder is contained inside bladder to protect against corrosion
- Strobe light holder, safety whistle, and SOLAS reflective tape on bladder
- Will only automatically inflate when submerged in 4+ inches of water
- Will not prematurely inflate due to rain, spray or humidity
- Universal size for all adults

Mustang Belt Pack - \$90 MD 3075

- 35 lbs of buoyancy when inflated
- Is capable of self-righting most wearers once inflated and donned (correctly pulled over the head)
- Innovative neck opening accommodates wearers with different head sizes
- Welded seams, safety whistle, comfortable to wear
- Reusable with Re-arm MA 7203 Kit



Mustang Survival Suit - \$375 MS 2175

- Hypothermia and flotation protection
- The suit's close-cell foam provides flotation and in-water insulation to delay the onset of hypothermia in the event of water immersion (immersed Clo=0.420)
- Tug-Tite at thighs and ankles cinch easily to improve fit and minimize water flushing to delay onset of hypothermia
- Inflatable head support pillow for additional buoyancy
- Coast Guard Approved Type III PFD when worn

Pre-Packaged Kits

USRowing offers several start-up kits for coaches, referees, and coxswains. To order any of the gear listed below, visit www.usrowing.org/DomesticRowing/PrePackagedKits.aspx.



Coaching Kit 1 - \$249

- Stormtech Waterproof Duffel
- 35 Watt Thunderpower Megaphone
- Rite in the Rain Waterproof Notebook
- Crew - MaryBeth Roberts
- Nuts and Bolts Guide to Rigging - Mike Davenport
- LED Waterproof Flashlight
- GoreTex USRowing Hat
- First Aid Kit (with whistle)
- Cell Phone Dry Bag
- Adjustable Wrench
- Key Floater
- DVD - Coached Drills
- DVD - Safety DVD
- DVD - Sweep Technique

Coaching Kit 2 - \$259

- Stormtech Waterproof Duffel
- 35 Watt Thunderpower Megaphone
- Rite in the Rain Waterproof Notebook
- High Performance Rowing - John McArthur
- Rowing Faster - Volker Nolte
- Nuts and Bolts Guide to Rigging - Mike Davenport
- LED Waterproof Flashlight
- GoreTex USRowing Hat
- First Aid Kit (with whistle)
- Cell Phone Dry Bag
- Adjustable Wrench
- Key Floater
- DVD - Coached Drills II
- DVD - Coached Drills III
- DVD - The Art of Moving the Boat

Referee Kit - \$249

- Stormtech Waterproof Duffel
- 35 Watt Thunderpower Megaphone
- Crew - MaryBeth Roberts
- Rules of Rowing
- Adjustable Wrench
- Key Floater
- Cell Phone Dry Bag
- Rite in the Rain Waterproof Notebook
- LED Waterproof Flashlight
- GoreTex USRowing Hat
- Red and White Flags
- Electrical Tape
- First Aid Kit (with whistle)



Coxswain Kit - \$99

- Down and Dirty Guide to Coxing
- CD - Down and Dirty Guide to Coxing
- Rite in the Rain Waterproof Notebook
- Overboard Waterproof Belt-Pack
- Adjustable Wrench
- Key Floater
- GoreTex USRowing Hat
- Electrical Tape
- Medical Tape
- Small LED Keychain Flashlight

Automatic External Defibrillator (AED)

USRowing offers discounts on two styles of AED's: The **HeartState FRx defibrillator**, meant to handle temperature and moisture changes of outdoor environments, and the **HeartStart On-Site defibrillator**, meant for climate controlled indoor environments.

OPTION 1

Cost: \$1,000 (\$1,350 value!)

HeartStart On-Site Defibrillator

- (1) Brand New Philips HeartStart On Site Defibrillator (with 8-year warranty)
- (1) Adult Electrode Cartridge
- (1) Battery Pack (4-year warranty)
- (1) User Manual
- (1) Quick Use Guide
- (1) Slim Carry Case
- (1) Heart Smart CPR/AED Rescue Kit
(Includes CPR mask, scissors, antibacterial wipes, towelette, and razor)
- (1) AED Inspection Tag
- (1) Lifetime Tracking & Expiration Notification (software updates, pad/battery expiration, etc.)

POWER TO SAVE A LIFE

The HeartStart On-Site Defibrillator is the solution for treating SCA (Sudden Cardiac Arrest) in a temperature and moisture controlled environment.

OPTION 2:

Cost: \$1,500 (\$1,950 value!)

Philips HeartStart FRx Defibrillator

- (1) Brand New Philips HeartStart FRx Defibrillator (with 8-year warranty)
- (1) Smart Pads Cartridge (Adult)
- (1) Battery Pack (4-year warranty)
- (1) User Manual
- (1) Quick Use Guide
- (1) Carrying Case
- (1) Heart Smart CPR/AED Rescue Kit
(Includes CPR mask, scissors, antibacterial wipes, towelette, and razor)
- (1) AED Inspection Tag
- (1) Lifetime Tracking & Expiration Notification (software updates, pad/battery expiration, etc.)

RUGGED AND RELIABLE

The FRx Defibrillator is the solution for treating SCA (Sudden Cardiac Arrest) in environments and conditions too demanding for other defibrillators. This includes the outdoors and other unforeseen elements.

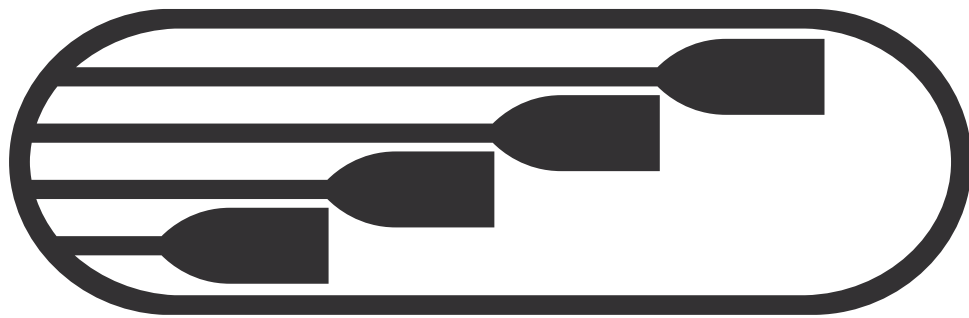
HeartStart On-Site:

http://www.healthcare.philips.com/main/shared/Assets/multimedia/flash/resuscitation/AED/HS1_onsite_demo/index.html

HeartStart FRx:

<http://www.healthcare.philips.com/main/shared/Assets/multimedia/flash/resuscitation/AED/Demo/index.html>





USRowing[®]

www.usrowing.org

The United States Rowing Association

2 Wall Street

Princeton, NJ 08540

Phone: 1.800.314.4769

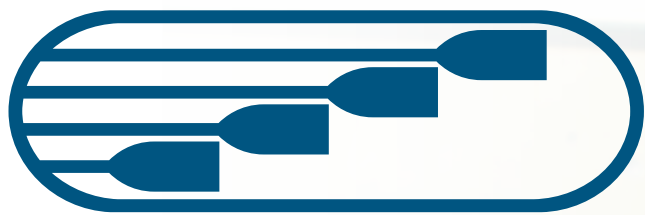
Fax: 609.924.1578

members@usrowing.org

www.usrowing.org

Member: United States Olympic Committee

Federation Internationale des Societes D' Aviron (FISA)



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